

POLICY FOR SOLICITED/UN-SOLICITED RATINGS & PUBLIC/PRIVATE RATINGS

Solicited Ratings

Solicited ratings are initiated at the request of a client. JCR-VIS undertakes such a rating assignment only after it has entered into a written agreement with the client and every such agreement, inter-alia, includes the following:

- a. Clear definition of rights and liabilities of each party ;
- b. Fee to be charged by JCR-VIS;

As part of the agreement, the client also agrees to:

- c. cooperate with JCR-VIS in order for it to arrive at and maintain a true and accurate rating of the issuer/issuer's securities and in particular provide JCR-VIS with true, complete and timely information for this same purpose;
- d. periodic review of ratings by JCR-VIS during the tenor of the rating and the periodicity of review shall be at least once every year. If the client does not co-operate with JCR-VIS, the outstanding ratings may be suspended/withdrawn and such action would be promptly notified to the SECP and the public.

Unsolicited Ratings

In the event where JCR-VIS is of the opinion that an "unsolicited rating" of an issuer/issue is warranted to provide important benchmarking in a particular sector for the benefit of market participants, it may initiate the ratings of that particular entity itself, without the signing of contract with the client. A suffix, "p" is added to the rating symbol to identify it as such.

Following its standard methodologies and procedures and utilizing primary and secondary information available in public domain, JCR-VIS carries out an internal assessment of the entity and industry in which operates to arrive at the unsolicited rating. The unsolicited rating is however not modified by a plus (+) or a minus (-) sign which otherwise indicates relative standing within a rating category. Outlook is also not assigned to these ratings.

JCR-VIS as per policy does not engage in hostile unsolicited ratings and neither shall it engage in the solicited rating assignment of the issuer/issue for a period of two years from the withdrawal/discontinuation of the unsolicited rating.

A 'p' rating is always publicly disclosed.

Public and Private Ratings

It is the client discretion to opt for a 'public' or 'private' solicited rating.

Provided that the client has opted to make the rating 'public', JCR-VIS will disseminate the finalized rating on a non-selective and free of charge basis. Subsequent to client notification, ratings are made 'public' through the English and Urdu press, as also made available on the company's website: <http://www.jcrvis.com.pk> In case the client chooses to keep the rating 'private', JCR-VIS will only disclose such rating to the issuer.

JCR-VIS undertakes the 'private rating' assignments of issuers in exactly the same manner as a solicited rating (mentioned above) after entering into a written agreement with each client which has identical clauses to the solicited rating agreement and in addition includes that the client is prohibited to make the said rating 'public' at any given time; in case it decides to make such rating 'public' at any later date, the rating will first be publicly announced by JCR-VIS before the client can do the same.